

THE NHS LPP

Dynamic Purchasing System.

A better way to sell to the NHS.

A guide for suppliers by the:



London Procurement
Partnership

WHAT IS A DPS?

A **Dynamic Purchasing System (DPS)** is a mechanism that allows Public Sector organisations to buy goods and/or services compliantly.

It is an **electronic system** which suppliers can join at any time. An 'open market' solution, a DPS is designed to **give buyers access to a pool of pre-qualified suppliers.**

DPSs managed by **NHS LPP** are available for use by the public sector.

Both **clinical apps** and **digital solutions** can be listed in the DPS.

WHY JOIN A DPS?

The DPS is designed to be **SME friendly**.

Benefits include:

- . Suppliers **don't have to demonstrate basic suitability and capability each time** they wish to compete for a public sector contract.
- . The approval process is often **quicker and simpler** than a framework.
- . **Improved accessibility** for small to medium enterprises (SMEs).
- . **Award of individual tenders** can be quicker.
- . Unlike a Framework, a DPS **remains open to new suppliers** throughout agreement period.
- . Suppliers can apply **for additional categories** throughout the life of the DPS if their business expands into new areas.

WHY SHOULD HEALTHTECH COMPANIES CARE?

Joining A DPS offers you:

- **The ability to supply your services to the entire UK public sector** including the NHS, local government, universities and emergency services
- A **quick and compliant route** to market
- The opportunity to limit the tenders you are invited to bid for based on categories.
- **Limited competition** as only those awarded are invited to tender, therefore increasing your chances of success
- A service that is **free to join**; we will only ever charge **activity-based income** on any contracts awarded. ABI is between 0.5%-5% (depending on the agreement) with the **rate of 1% being the most common**.

SO HOW DO I JOIN IT?

Inclusion on the Dynamic Purchasing System is a **two-stage process**.

STAGE 1:

Suppliers complete a **Standard Selection Questionnaire (SQ)** which was previously known as a Pre-Qualification Questionnaire (PQQ).

From here, all suppliers who meet and pass the exclusion and section criteria in the SQ are **admitted to the DPS** to the relevant categories.

Suppliers that are unsuccessful this time, are **given useful feedback to help them reapply** at a later date, if they'd like a further chance to join the DPS.

SO HOW DO I JOIN IT?

STAGE 2:

Buyers award individual contracts through the DPS.

The buyer **invites all suppliers on the DPS** (or for a particular DPS category) to compete and bid for a specific contract unless a capability assessment has been carried out.

In which case, the shortlisted suppliers from that activity will **be offered the opportunity** to bid.

Suppliers are not obliged to bid.

Welcome to the Health Family Single eCommerce System

[Read more...](#)

[Supplier Login](#)
[Buyer Login](#)

[View our Live Opportunities](#)

[Register here](#)

[Click here to watch our Video that shows how to register](#)

Need assistance? Please contact our helpdesk:
Helpdesk Operational Hours 08:00-18:00 Monday - Friday (Excluding
Public Holidays)

Phone: 0800 9956035

E-mail: support-health@atamis.co.uk

Trouble Logging In? [Request username and reset password](#)

WARNING: Do not proceed if you are not an Authorised User. This application is protected by appropriate security measures. Access to and use is restricted to Authorised Users only. Any attempt to use this system in a manner not authorised or any attempt to alter, destroy or damage any Information contained within it may constitute a breach of the provisions of the Computer Misuse Act 1990 and/or other legislation and shall leave the user liable to both criminal and civil proceedings. It is strictly forbidden to attempt to access this system using any third party's logon identity. Anyone using this system consents to active monitoring for security policy compliance purposes.

[System Requirements](#)

Companies can register directly from the website below.

<https://health-family.force.com/s/Welcome>

HEALTH AND SOCIAL CARE



Contracts

The Health & Social Care Apps Dynamic Purchasing System (DPS)

The Health & Social Care Apps DPS provides the public sector within the United Kingdom with a compliant route to market for the procurement of condition specific applications.

More specifically for [clinical apps](#),

There is the health and social care DPS that is run in collaboration with the NHS LPP and ORCHA.

App Categories

Mental Health

Addiction	Insomnia
Bipolar	Obsessive-
Borderline	Compulsive Disorder
Personality Disorder	Panic Attack
Bullying	Phobias
Cognitive	Schizophrenia
Behavioural Therapy	Self Harm Prevention
Depression	Stress and Anxiety
Eating Disorders	Suicide Prevention

Diabetes

Heart/Blood Vessels

Abnormal Heart	Infarction)
Rhythms	Heart Failure
(Arrhythmias)	Heart Rate
Angina	High Blood Pressure
Atrial Fibrillation	(Hypertension)
Deep Vein	Low Blood Pressure
Thrombosis (DVT)	(Hypotension)
Electrocardiogram	Pulmonary Embolism
(ECG)	Varicose Veins
Heart Attack	
(Myocardial	

Child Health

ADHD	Childhood
Autistic Spectrum	immunisations
Disorders	Downs Syndrome
Bedwetting	Dyslexia
Child Development	Early Childhood

Pregnancy

Diet and Lifestyle	Fertility
During Pregnancy	Labour
Eclampsia and Pre-	Morning Sickness
Eclampsia	Pregnancy

This DPS currently offers **condition specific apps for 25 different categories**, with more being added regularly.

ORCHA BASELINE REVIEW



Asides from completing the **online selection questionnaire (SQ)**,

Suppliers of clinical apps or digital solutions will need to gone through an **ORCHA accreditation process** and must maintain an accredited score of 65% or greater.

The ORCHA Baseline Review ('OBR') is ORCHA's first level of assessment and involves a detailed 'desktop' analysis of Digital Health solutions looking across all of the key areas of regulation and compliance.

MEDICAL DEVICES



MHRA
Regulating Medicines and Medical Devices

HPRA

An tÚdarás Rialála Táirgí Sláinte
Health Products Regulatory Authority



Some Apps are technically medical devices and for **class IIa, IIb and III devices**, require full assessment and Approval in the EU through processes overseen by the national regulatory bodies such as the **MHRA in the UK** and **HPRA in Ireland** and in other jurisdictions by similar regulatory bodies.

An App of this nature should not be made available to the general public until it has been **assessed and appropriately certified** and any that is identified as being a non certified medical device is excluded.



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More information about the health and social care DPS + the ORCHA baseline review can be found here:

<https://healthappsdpdps.orchha.co.uk/>

**Hope you found
this helpful!**



**This is a series we are making to help
HealthTech Innovators access better
resources.**

Just our small way of helping!